



**VEHICLE DESCRIPTION**

# LINCOLN NAUTILUS

2022 AWD BLACK LABEL  
5-PASSENGER  
TWIN-TURBO 2.7L V6 ENGINE  
8-SPD AUTO TRANSMISSION

NB **L16823**

EXTERIOR  
FLIGHT BLUE MET CC  
INTERIOR  
ALPINE VENETIAN LEATHER

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

- |  |   |  |  |
|--|---|--|--|
| <p><b>EXTERIOR</b></p> <ul style="list-style-type: none"> <li>• GRILLE - SATIN ALUMINUM</li> <li>• HANDS-FREE LIFTGATE</li> <li>• HEADLAMPS - FULL LED MULTI-PROJECTOR W/LED SIGNATURE LIGHTING</li> <li>• LED FOG LAMPS</li> <li>• LED TAILLAMPS</li> <li>• LINCOLN APPROACH/FAREWELL ELEMENTS</li> <li>• MIRRORS-HEATED/AUTOFOLD/SIGNAL/MEMORY/DRV AUTODIM/SECURITY APPROACH LAMPS</li> <li>• PANORAMIC VISTA ROOF W/POWER SHADE</li> <li>• REAR WIPER/WASHER/DEFROST</li> </ul> | <p><b>INTERIOR</b></p> <ul style="list-style-type: none"> <li>• ALCANTARA HEADLINER</li> <li>• AMBIENT LIGHTING</li> <li>• AUTO-DIMMING REARVIEW MIRROR</li> <li>• DUAL-ZONE CLIMATE CONTROL</li> <li>• HEATED STEERING WHEEL</li> <li>• POWER TILT/TELESCOPING STEERING COLUMN W/MEMORY</li> <li>• PREMIUM LEATHER-WRAPPED STRG WHL W/CRUISE/CLIMATE/AUDIO &amp; MEDIA CONTROL</li> <li>• SEATS - REAR HEATED</li> <li>• SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY</li> <li>• UPGRADED FLOORMATS</li> </ul> | <p><b>FUNCTIONAL</b></p> <ul style="list-style-type: none"> <li>• 360 DEGREE CAMERA</li> <li>• ADAPTIVE CRUISE CONTROL W/STOP-AND-GO &amp; LANE CNTRG</li> <li>• ADAPTIVE SUSPENSION</li> <li>• BLIND SPOT INFORMATION SYS</li> <li>• CNCTD BLT-IN NAV(3-YR INC)</li> <li>• CROSS-TRAFFIC ALERT</li> <li>• ENHANCED ACTIVE PARK ASSIST</li> <li>• LANE-KEEPING SYSTEM</li> <li>• LINCOLN CONNECT™ - 4G MODEM W/WIFI CAPABILITY</li> <li>• PHONE AS A KEY</li> <li>• REVEL® ULTIMA W/19-SPKRS</li> <li>• SYNC@4 W/EVR &amp; 13.2" SCR N</li> <li>• WIRELESS CHARGING PAD</li> </ul> | <p><b>SAFETY/SECURITY</b></p> <ul style="list-style-type: none"> <li>• ADVANCETRAC™ WITH RSC</li> <li>• AIRBAGS-DUAL-STAGE FRONT</li> <li>• AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS</li> <li>• ENHANCED SECURITY PKG</li> <li>• PERIMETER ALARM</li> <li>• PERSONAL SAFETY SYSTEM™</li> <li>• PRE-COLLISION ASSIST W/AEB</li> <li>• SOS POST CRASH SYSTEM</li> <li>• TIRE PRESSURE MONITOR SYS</li> </ul> <p><b>WARRANTY</b></p> <ul style="list-style-type: none"> <li>• 4YR/50K MILE WARRANTY</li> <li>• 4YR/50K PICKUPDELIVERY SVC</li> <li>• 4YR/50K PREM MAINTENANCE</li> <li>• 6YR/70K MI POWERTRAIN WARR</li> </ul> |
|--|---|--|--|

<b>INCLUDED ON THIS VEHICLE</b>	(MSRP)		(MSRP)
<b>EQUIPMENT GROUP 800A</b>			
•LINCOLN CO-PILOT360 1.0 PLUS			
•ENHANCED ACTIVE PARK ASSIST			
•360-DEGREE CAMERA			
•ACC W/LANE CENTERING ASSIST			
<b>OPTIONAL EQUIPMENT/OTHER</b>			
2022 MODEL YEAR			
FLIGHT BLUE MET CC	NO CHARGE		
.21" PAINTED BRT MCH ALUM WHL			
.265/40R21 A/S TIRES	365.00		
CARGO UTILITY PACKAGE			
.REAR CARGO MGMT SYSTEM			
.CARGO COMPARTMENT W/REV MAT			
.CARGO AREA COVER			
50 STATE EMISSIONS	NO CHARGE		
18" MINI SPARE WHEEL W/TIRE	150.00		
CLASS II TRAILER TOW PACKAGE	630.00		
FRONT LICENSE PLATE BRACKET	NO CHARGE		

**PRICE INFORMATION**

BASE PRICE	\$66,710.00
TOTAL OPTIONS/OTHER	1,145.00
<b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b>	<b>67,855.00</b>
DESTINATION & DELIVERY	1,195.00
<b>BLACK LABEL MEMBER PRIVILEGES</b>	<b>NO CHARGE</b>

4 year/50,000 Mile Premium Maintenance Plan  
Remote New Vehicle Delivery  
Remote service pickup and re-delivery (50 Mile Radius)  
Anytime car wash  
Travel Collection  
Lincoln Access Rewards (70,000 Welcome Points)

Privileges available across Black Label dealer network. See your Lincoln Black Label Dealership for complete details.



	RAMP ONE		<b>TOTAL MSRP \$69,050.00</b>
	<b>RA24</b>		
	RAMP TWO	<b>RAIL</b>	
		ITEM #: <b>54-Z501 O/T 2</b>	
<p>This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.</p>			<p>Whether you decide to lease or finance your vehicle, you'll find the choices that are right for you. See your Lincoln Dealer for details or visit <a href="http://www.lincolnafcs.com">www.lincolnafcs.com</a>.</p> <p><b>NF281 N RD 2X 245 000037 06 28 22</b></p>

**EPA DOT Fuel Economy and Environment** Gasoline Vehicle

**Fuel Economy**

21

MPG

combined city/hwy    city    highway

4.8 gallons per 100 miles

**You spend \$2,000 more in fuel costs over 5 years** compared to the average new vehicle.

Small SUVs range from 14 to 129 MPG. The best vehicle rates 142 MPGe.

**Annual fuel cost**

## \$1,700

**Fuel Economy & Greenhouse Gas Rating** (tailpipe only)

4

This vehicle emits 423 grams CO<sub>2</sub> per mile. The best emits 0 grams per mile (tailpipe only). Producing and distributing fuel also create emissions; learn more at [fuelconomy.gov](http://fuelconomy.gov).

**Smog Rating** (tailpipe only)

5

Best

Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$6,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.35 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fuelconomy.gov**

Calculate personalized estimates and compare vehicles

**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★

Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

<b>Frontal Crash</b>	Driver Passenger	★★★★★
Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight.		
<b>Side Crash</b>	Front seat Rear seat	★★★★★
Based on the risk of injury in a side impact.		
<b>Rollover</b>		★★★★
Based on the risk of rollover in a single-vehicle crash.		

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest.  
Source: National Highway Traffic Safety Administration (NHTSA).  
[www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236

**THE LINCOLN WAY™ APP**  
*Your Dashboard of Services & Features*

Download the Lincoln Way app\* and you can:

- Remotely start, lock and unlock your vehicle
- Locate your vehicle and check approximate fuel range
- Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

Insist on Lincoln Protect! The only extended service plan fully backed by Lincoln and honored at every Lincoln dealership in the U.S., Canada and Mexico. See your Lincoln dealer or visit [www.LincolnOwner.com](http://www.LincolnOwner.com)

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**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

SCAN OR TEXT 2LNBL16823 TO 59173

Msg & Data rates may apply. Text HELP for help

[www.lincoln.com/help/privacy-terms/](http://www.lincoln.com/help/privacy-terms/)